

MESA ELECTRONICS, INC.

CORPORATE VENDOR QUALIFICATION

COMPANY CAPABILITY & PAST PERFORMANCE PROFILE

Turnkey Audio Visual Integration & Technology Solutions Since 1984

130 E. St. Charles Road
Lombard, IL 60148

Phone: 630-613-9938

Email: service@mesaelectronics.com

Website: www.mesaelectronics.com

COMPANY AT A GLANCE

Established	1984
Business Type	Full Turnkey Audio Visual Integrator & Supplier
Tax Classification	S-Corporation
EIN	36-3481901
Employees	26
Service Area	United States — Nationwide
Minority Certification	State of Illinois — Certified Since 2014
Insurance	Fully Insured
Work Authorization	Authorized to Work in Every State

COMPANY OVERVIEW

Mesa Electronics, Inc. is a full-service turnkey audio visual integrator and supplier providing comprehensive technology solutions for organizations throughout the United States.

Established in **1984**, Mesa Electronics has built a strong reputation for delivering dependable, customized audio and video solutions for complex commercial, healthcare, education, utility, and government environments.

What sets Mesa Electronics apart is its **turnkey approach to sales, system design, engineering, project management, installation, programming, and ongoing support**. Our team works closely with clients from the initial consultation through project completion to ensure that every system is designed around the client's operational requirements, budget, functionality, and long-term objectives.

With a team of **26 professionals**, Mesa Electronics is equipped to support projects ranging from individual conference rooms and classrooms to large-scale, multi-location technology deployments.

CORE CAPABILITIES

- Audio visual system design and engineering
- AV equipment supply and procurement
- Conference room technology
- Video conferencing and collaboration systems
- Digital displays and video walls
- Classroom technology
- Patient-room technology
- Common-area AV systems
- Structured AV cabling and connectivity
- System installation and integration
- Programming and system configuration
- Project management
- System testing and commissioning
- Ongoing service and technical support
- Multi-location technology refresh programs
- New construction technology integration

INDUSTRIES SERVED

- Healthcare
 - Corporate
 - Education
 - Utilities
 - Government
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SERVICE AREA

UNITED STATES — NATIONWIDE

Mesa Electronics is fully insured and authorized to perform work throughout the United States, enabling us to support corporate clients with geographically dispersed facilities and multi-location deployments.

NAICS CODES

NAICS Code

Classification

238210

Electrical Contractors and Other Wiring Installation Contractors

423690

Other Electronic Parts and Equipment Merchant Wholesalers

SELECTED CLIENTS

- **Southern Company** — including Virginia Gas, Nicor Gas, and Atlanta Gas operations
 - **Advocate Aurora Health Systems**
 - **College of DuPage**
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PROJECT EXPERIENCE

SOUTHERN COMPANY

Multi-State Conference Room Refresh Program | 2020–Present

Mesa Electronics is currently supporting a multi-state conference room technology refresh program for Southern Company and its associated operations. The program currently encompasses approximately **101 conference rooms across more than 60 locations throughout the United States.**

Mesa Electronics provides comprehensive services including system design, functionality planning, cabling, project management, equipment supply, installation, and technology integration.

Mesa Electronics is also currently involved in the technology requirements associated with the construction of a **38,000-square-foot new facility in Chesapeake, Virginia.**

Scope of Services

- AV system design
 - Engineering and functionality planning
 - Cabling
 - Equipment procurement
 - Project management
 - Installation
 - System integration
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ADVOCATE ILLINOIS MASONIC MEDICAL CENTER

New CAC Bed Tower | 2022–Present

Mesa Electronics designed, supplied, and installed technology systems for **247 patient rooms and more than 108 common areas** as part of the Advocate Illinois Masonic New CAC Bed Tower project.

The project demonstrates Mesa Electronics' ability to coordinate large-scale technology deployments within a complex healthcare environment while maintaining attention to patient care, staff functionality, construction schedules, and facility requirements.

Phase Two is scheduled for completion in October 2026.

Scope of Services

- Technology design
 - AV equipment supply
 - Patient-room technology
 - Common-area technology
 - Installation
 - Project coordination
 - System integration
-

COLLEGE OF DUPAGE

New Student Center | 2025

Mesa Electronics provided audio visual equipment, video wall technology, and installation services for the College of DuPage New Student Center.

The project included technology deployment supporting **more than 23 classrooms**.

Scope of Services

- AV equipment
 - Video wall technology
 - Classroom technology
 - Installation
 - System integration
-

KEY PERSONNEL

ENRIQUE (HENRY) MESA

Chief Executive Officer

Henry Mesa provides executive leadership for Mesa Electronics and oversees the company's strategic direction, client relationships, and continued growth.

Email: hmesa@mesaelectronics.com

Phone: 630-880-9443

JORDAN MESA

Chief Operating Officer

Jordan Mesa provides operational leadership and supports the company's project execution, client service, and day-to-day operations.

Email: jmesa@mesaelectronics.com

Phone: 630-347-1016

LISA KETCHAM

Director

Lisa Ketcham supports Mesa Electronics' organizational and project operations and contributes to the company's continued commitment to quality client service.

Email: lketcham@mesaelectronics.com

Phone: 331-315-4822

PROFESSIONAL QUALIFICATIONS & COMPLIANCE

Mesa Electronics maintains qualified personnel capable of supporting projects throughout the complete AV technology lifecycle.

- Licensed technicians
 - Licensed programmers
 - Licensed project managers
 - Fully insured
 - Authorized to perform work in every state
 - Minority Certified in the State of Illinois since 2014
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CLIENT REFERENCES

SOUTHERN COMPANY

Jim Scalzo
Facilities Construction Project Manager

Phone: 630-417-4742
Email: jscalzo@southernco.com
Relationship: 2020–Present

Relevant Experience: Southern Company new construction facilities across more than 10 locations.

Mesa Electronics has assisted with design, functionality, cabling, project management, and installation of AV equipment.

ADVOCATE AURORA HEALTH SYSTEMS

Frank Nuno
Construction Project Manager

Phone: 773-296-3817
Email: frank.nuno@aah.org
Relationship: 2017–Present

Relevant Projects: Advocate Good Samaritan New Bed Tower and Advocate Illinois Masonic New CAC Tower.

Mesa Electronics has designed, provided, and installed technology for **more than 300 patient rooms and common areas** across these healthcare projects.

ADDITIONAL REFERENCES

Additional client references are available upon request.

WHY MESA ELECTRONICS

EXPERIENCE

Established in **1984**, providing more than four decades of audio visual industry experience.

TURNKEY SOLUTIONS

A single-source partner for consultation, design, engineering, procurement, installation, programming, and support.

NATIONWIDE CAPABILITY

Authorized and insured to perform work throughout the United States.

COMPLEX PROJECT EXPERIENCE

Proven experience with healthcare facilities, corporate environments, educational institutions, utilities, government organizations, new construction, and multi-location deployments.

RESPONSIVE SERVICE

A dedicated team of technicians, programmers, project managers, and leadership committed to successful project delivery.

MINORITY CERTIFIED

Minority Certified in the **State of Illinois since 2014**.

CONTACT

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Executive Contact

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